Dear Everybody,

One of the things I love about NLP is that it allows me to marvel more and more at the diversity of the people I come in contact with. Yesterday afternoon was a feast of diversity; when I think back to how Come's language monitor works, compared to Reme's and American 's I feel fascinated and humbled. And yet I have the illusion that I know people! However much I try to really understand a person the brilliance of their ways of thinking and doing will only ever become a little known to me.

And next week you will be meeting x number of groups who will accompany you through into 1998. Some you already know (a tiny bit,anyway) and some may be new to you. You have a feast of people-learning and people-knowing ahead of you. I commend these people to your wonderment, to your amazement.

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It is this childlike wonder in meeting another person that makes teaching non-repetitive and new each time. In a way, if I want to be bored by my teaching, I have to work pretty hard to get it to look and feel that way.

Good luck for 1997-8

Yours,

Mario.