

**THURS**

Dear Everybody,

I am sorry for the informational mess that preceded yesterday afternoon. I had clean forgotten that Sheelagh and I had agreed a swap so you could have a break from NLP and so her group could have a sniff of it. Admin is important when it messes people up- when it goes well there is no need to notice it.

Thinking about P [redacted] ( drama P )'s feeling on Monday that here in Europe, or more precisely here in Italy, we need NLP that has gone thru the minds and bodies of Europeans, not eternal US examples, I would like to introduce you to the work of de la Garanderie, a solitary French thinker who has come up with systems that that differ from and harmonise with NLP in subtly

intertwining ways. I hope we will look at his work after coffee. ( Does some one in the group have a book of his?)

Notice that in the above paragraph I do at least two things:

Introduce the work of someone we haven't yet met and yet give you very little concrete information about his work.

Link de la Garanderie to the thinking of one of the people in the group, so we can see him in a P [redacted] frame, and therefore in an "our group " frame.

Can I ask you, when you have finished this bit of reading, to get together with two other people and simply make a list of the different ways in which I have introduced, inputted, new NLP stuff to you over the last few days. The point of noticing the input modes is to then see if you could use any of these ways with your language students or with your trainees.



Mario.